# The Videos Your **Customers Want on Social**

Understanding your customers' behaviors and desires is key if you want to craft a message and video content that gets results. We've pulled together some insights to help you out.

### **Consumer Behavior by Social Platform** (AND THE VIDEO CONTENT THAT WORKS)



- **♠** FACEBOOK
- Looking for updates
- ☑ Share what's new
- TWITTER
- Looking for news and trends
- ☑ Share what's happening now





#### (instagram

- Looking for inspiration
- Share something interesting
- O YOUTUBE
- Looking to learn
- Share something educational





## **Top 3 Features Viewers** Like in Branded Videos

- 1. Straight-to-the-point messaging
- 2. Eye-catching imagery
- 3. A compelling story

# Consumer's Favorite Types of Videos to See from Brands



1. How-to videos



2. Sale videos



3. Top 5 lists

# SOURCES

Animoto's 2018 State of Social Video Report

Jason Hsiao's 2018 Social Media Week NY Presentation



Animoto's award-winning online video maker makes it easy for anyone to drag and drop their way to powerful and professional marketing videos











